

## FOR IMMEDIATE RELEASE

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(BW) (TRANSCEND SERVICES, INC.) (TRCR)

### **Transcend Awarded HealthTrust Contract**

Atlanta, Georgia. TRANSCEND SERVICES, INC. (NASDAQ: TRCR) announced today that it has entered into a 27 month contract with HealthTrust Purchasing Group, LP (HealthTrust) to offer medical transcription and clinical documentation products and services to nearly 1,400 not-for-profit and for-profit acute care facilities and other health-care organizations within the HealthTrust membership.

“We are pleased to contract with HealthTrust, and for the opportunity to offer its members our medical transcription services, and front-end speech and core measures applications,” said Larry Gerdes, Chief Executive Officer for Transcend. “We have years of experience in this industry and I can say with certainty that we will deliver an exceptional customer experience to HealthTrust members.” Eighty percent of the transcription services provided by Transcend are performed by a domestic workforce.

Said Susan McGrogan, Transcend’s President and Chief Operating Officer, “Transcend is a collaborative organization that truly wishes to meet and exceed our customers’ needs. We have a strong focus on transcription and also emerging technologies, such as core measure alerts that help our clients to succeed. These qualities, combined with the value we can provide, will allow HealthTrust members to reduce costs and improve processes within their organizations.”

#### **About Transcend Services, Inc.**

Transcend Services is a leading provider of clinical documentation solutions for healthcare organizations. The company’s high-quality transcription services – along with leading data extraction and reporting tools – provide critical data needed to document patient encounters and help drive clinical decision making. Transcend provides clients with exceptional quality, turnaround time and service so that they can focus on what matters most – their patients. For more information, visit [www.transcendservices.com](http://www.transcendservices.com).

## About HealthTrust Purchasing Group

HealthTrust Purchasing Group, LP, headquartered in Brentwood, Tenn., is a group purchasing organization that supports nearly 1,400 not-for-profit and for-profit acute care facilities, as well as ambulatory surgery centers, physician practices, and alternate care sites. With an annual purchasing volume by its members of more than \$17 billion, HealthTrust is committed to obtaining the best price for clinically recommended products, ensuring their timely delivery, and continuously evaluating and improving its services to the patients, physicians and clinicians it serves. The Web site is [www.healthtrustpg.com](http://www.healthtrustpg.com).

### Safe Harbor Statement

*This press release contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, that represent our expectations, anticipations or beliefs about future events, including our operating results, financial condition, liquidity, expenditures, and compliance with legal and regulatory requirements. For this purpose, any statements that are not statements of historical fact may be deemed to be forward-looking statements. These statements involve risks and uncertainties that could cause actual results to differ materially depending on a variety of important factors. Factors that might cause or contribute to such differences include, but are not limited to, competitive pressures, extraordinary expenses, loss of significant customers, the mix of revenue, changes in pricing policies, delays in revenue recognition, challenges encountered in integrating acquired businesses, increased regulatory burdens, lower-than-expected demand for the Company's products and services, failure to expand customer relationships or realize revenues from sales closed in the current quarter, the Company's position for growth, delays in the development of the Company's transcription platform, business conditions in the integrated health care delivery network market, adverse general economic conditions, and the risk factors detailed in our periodic, quarterly and annual reports on Forms 8-K, 10-Q and 10-K that we file with the Securities Exchange Commission ("SEC") from time to time. With respect to such forward-looking statements, we claim protection under the Private Securities Litigation Reform Act of 1995. Our SEC filings are available from us, and also may be examined at public reference facilities maintained by the SEC or, to the extent filed via EDGAR, accessed through the website of the SEC (<http://www.sec.gov>). In addition, factors that we are not currently aware of could harm our future operating results. You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this press release. We undertake no obligation to make any revisions to the forward-looking statements or to reflect events or circumstances after the date of this press release.*